3/26/2014



# Mendham Fownship

Mayor, Maribeth Thomas
Committee Member, Chris Baumann
Committee Member, Robert Strobel
Committee Member, Richard Merkt
Committee Member, Samuel Tolley

Presented by: Township Administrator, Stephen Mountain / Chief Financial Officer, Timothy Day

## Agenda

This presentation provides an overview of the proposed 2014 municipal budget and of the process the Township Committee followed to prepare the budget for introduction on March 25<sup>th</sup>.

- Budget Goals
- The Process
- Local Tax Climate
- Budget Constraints
- © Cost Reduction Initiatives
- Appropriations
- Revenues
- © Capital Expenditures
- Township Debt
- 2014 Budget Highlights
- Look Ahead

#### 2014 Budget Goals

- Interactive / transparent process.
- Hold the line on operational costs with goal of minimizing the impact on the municipal tax levy.
- Maintain service levels in all areas of organization.
- Continue implementation of the long term strategy for municipal debt reduction.
- Identify areas for further operational improvements and/or cost savings/revenue enhancements for 2014 and beyond.
- Stimulate growth in municipal fund balance for future years.

# 2014 Budget Development Process

Line Level Review (Department and Staff)

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**Finance Committee Analysis/Review** 

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Presentations/Discussion (Township Committee and Requesting Departments/Agencies)

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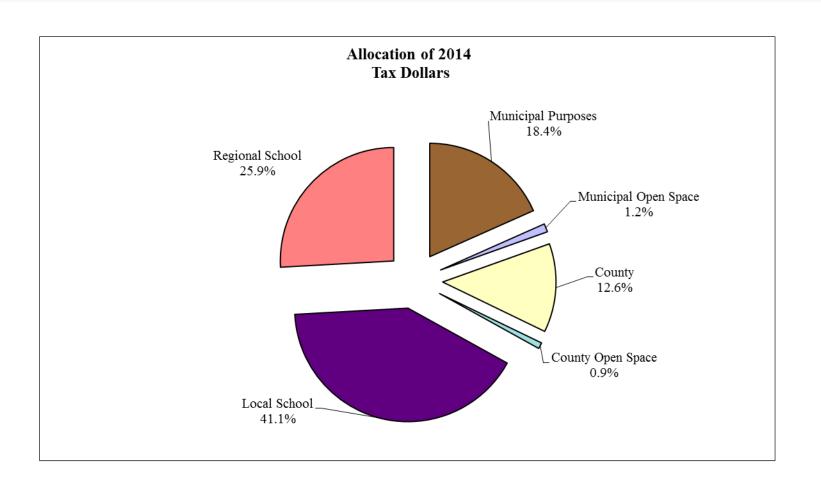
**Public Input** 

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Informed Finance Committee/Township Committee Deliberation

\$9,238,143 Budget Proposal Introduced on March 25th

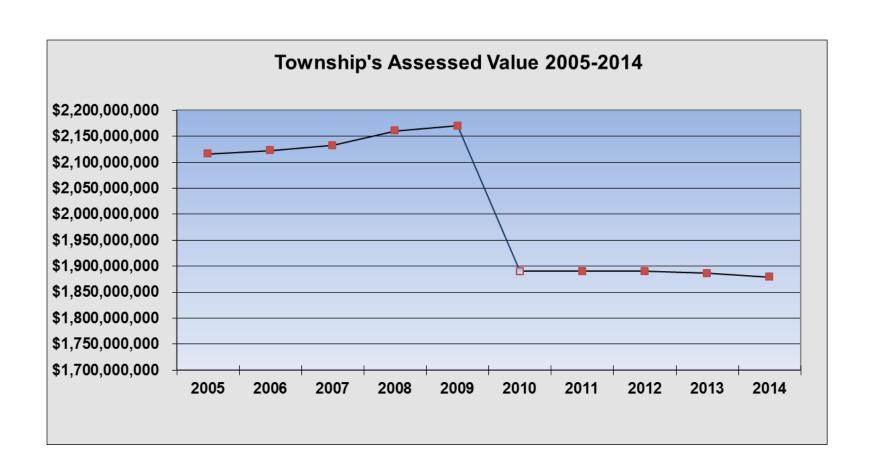
#### Local Tax Climate



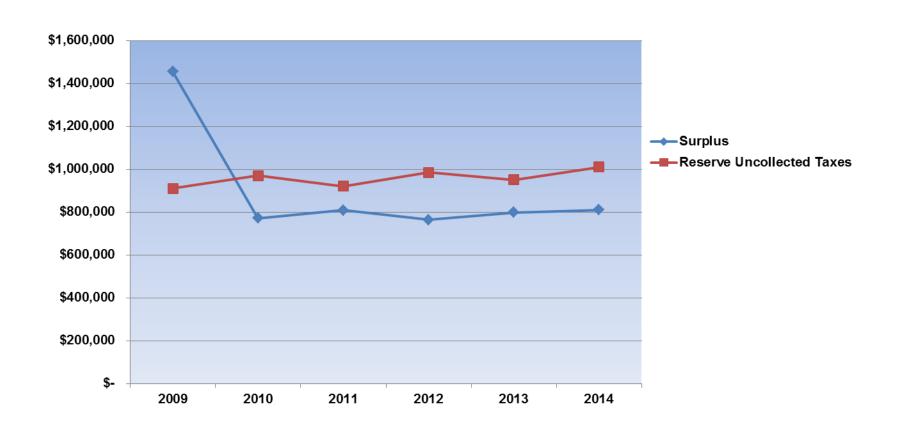
## Tax Rate History 2010-2013

	Tax Rates per \$100 of Assessed Value													
Year	Municipal	Municipal Open Space	Total Municipal	Change in Municipal Rate	Total School	Change in School Rate	Total Twp Rate Change							
2010	\$0.331	\$0.026	\$0.357		\$1.262									
2011	\$0.334	\$0.023	\$0.357	\$0.000	\$1.283	\$0.021	\$0.021							
2012	\$0.334	\$0.023	\$0.357	\$0.000	\$1.299	\$0.016	\$0.016							
2013	\$0.340	\$0.023	\$0.363	\$0.006	\$1.314	\$0.015	\$0.021							
10-'13 Change	\$0.009	-\$0.003		\$0.006		\$0.052	\$0.058							

# Tax Appeals & Assessments 2005-2014



## Surplus/Reserve Uncollected Taxes 2009-2014



#### **Budget Constraints**

#### **Revenue:**

- Declining tax base \$11,131,093 in the past five years
- Limited surplus regeneration slight increase this year is deceiving due to influx of one-time FEMA reimbursement revenues
- Zero increase in State Aid/Reduced Energy Receipt Tax Revenue
- Local revenues remain the same or in some cases declined in past year.

#### **Expenses:**

- Continued high Fuel & Oil Costs 2014 projected expenditures 30.5% percent higher than in 2009.
- Winter Storm Impacts \$169,588 impact
- Higher Debt Service Costs in short term as Township continues its strategy of an aggressive debt service paydown \$152,576 impact.
- Reserve for uncollected taxes needs to be increased in order to regenerate the level of surplus needed to keep future budgets stable.
- Salary & Benefit increases maintained within the two percent level, however, over all personnel costs up slightly in 2014.

### Cost Reduction Initiatives

The Township in the past year continued efforts to restructure the municipal operation to reduce expenses without sacrificing services.

- Electric and Natural Gas costs continue to be reduced as a result Township's participation in the NJ SEM and energy reduction initiatives funded by NJ Board of Public Utilities 4 year reduction in cost \$43,407
- Salaries & Wage continue to be reduced resulting from on-going reorganization, attrition, & negotiated union contracts – Number of FT positions employed by Township reduced. S&W costs have been reduced \$233,607 since 2009.
- Reduced health insurance and pension cost resulting from State reforms and productive contract negotiations.
- Continued shared services with neighboring jurisdictions and local board of education.
- Maintained discretionary operating expenses at levels close to or below prior year's levels.

#### **Neather Impacts**

#### **MENDHAM TOWNSHIP**

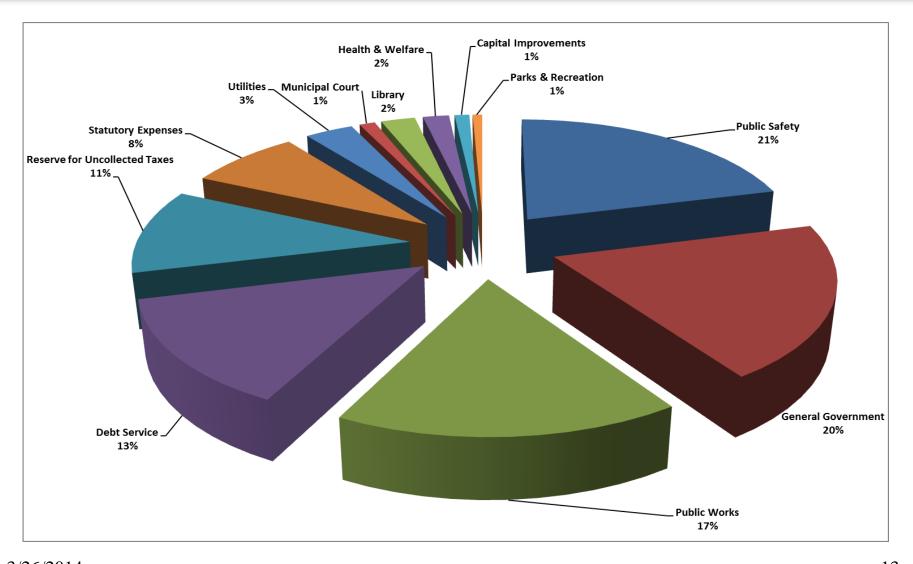
Analysis of Weather Impacts - 2014 Budget

Account Descriptions	20:	13 Actuals	Actu	ıals - 3-12-14	2014	1-Recommend	Dol	llar Change	Comments
Streets & Roads SW									
Seasonal Employees	\$	26,500	\$	4,290	\$	40,000	\$	13,500	Frequency of Storms - Increase in Seasonal Help
Snow OT	\$	52,939	\$	53,547	\$	65,000	\$		Higher number of storms - increased ot hours
Streets & Roads O-E									
Vehicle Mtn. & Repairs	\$	35,351	\$	15,516	\$	61,250	\$	25,899	Heavy winter has caused higher number of repairs
Road Repairs	\$	87,824	\$	967	\$	91,000	\$	3,176	Anticipated road repair due to severe winter
Snow Removal O-E									
Contract Woodland	\$	3,465	\$	-	\$	5,000	\$	1,535	Increased in anticipation of higher bill
Salt	\$	81,750	\$	106,217	\$	170,000	\$	88,250	Frequency and type of storms greatly impacted salt usage
Sand & Grit	\$	7,087	\$	10,127	\$	11,000	\$	3,913	See explanation for salt
Utilities & Gasoline OE									
Gasoline & Diesel	\$	154,621	\$	45,789	\$	168,000	\$	13,379	Increased anticipate higher bill due to snow removal
Natural Gas	\$	20,708	\$	14,177	\$	24,000	\$	3,292	Increased in anticipation of higher bill
Heating Oil	\$	9,917	\$	7,442	\$	14,500	\$	4,583	Increased in anticipation of higher bill
TOTALS	\$	480,162	\$	258,072	\$	649,750	\$	169,588	

## Appropriation Summary

	ACTUAL	INTRODUCED BUDGET	DIFFERENCE
APPROPRIATION ITEM	2013	2014	2013 vs. 2014
Operations within CAP:			
Salaries & Wages	\$2,986,581.62	\$3,104,690.00	\$118,108.38
Other Expenses	\$2,484,692.84	\$2,739,757.05	\$255,064.21
Statutory Expenditures	\$716,728.49	\$715,155.45	(\$1,573.04)
Operations outside CAP:			
Salaries & Wages	\$0.00	\$0.00	
Other Expenses	\$455,409.18	\$302,284.56	(\$153,124.62)
Capital Improvements	\$137,350.00	\$95,000.00	(\$42,350.00)
Debt Service	\$1,103,599.50	\$1,255,636.26	\$152,036.76
Deferred Charges	\$18,120.00	\$15,620.00	(\$2,500.00)
Reserve for Uncollected Taxes	\$950,000.00	\$1,010,000.00	\$60,000.00
Total	\$8,852,481.63	\$9,238,143.32	\$385,661.69

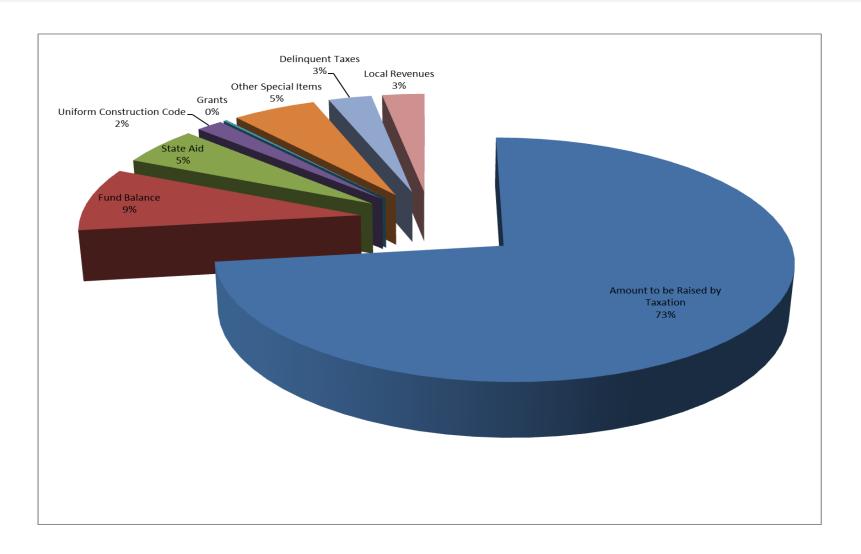
#### 2014 Appropriations



## Revenue Summary

		INTRODUCED	
	ACTUAL	BUDGET	<b>DIFFERENCE</b>
REVENUE ITEM	2013	2014	2013 vs. 2014
Amount to be Raised by Taxation	\$6,412,801.90	\$6,735,047.39	\$322,245.49
Fund Balance	\$798,631.00	\$810,359.00	\$11,728.00
State Aid	\$487,059.00	\$487,059.00	\$0.00
Uniform Construction Code	\$161,671.20	\$161,671.20	\$0.00
Grants	\$78,006.44	\$21,424.66	(\$56,851.78)
Other Special Items	\$396,582.87	\$498,872.23	\$102,289.36
Delinquent Taxes	\$254,855.23	\$260,833.75	\$5,978.52
Local Revenues	\$262,876.09	\$262,876.09	\$0.00
Lucai nevellues	\$202,010.U9	\$202,0 <i>1</i> 0.03	<b>Φ</b> 0.00
Total	\$8,852,483.73	\$9,238,143.32	\$385,389.59

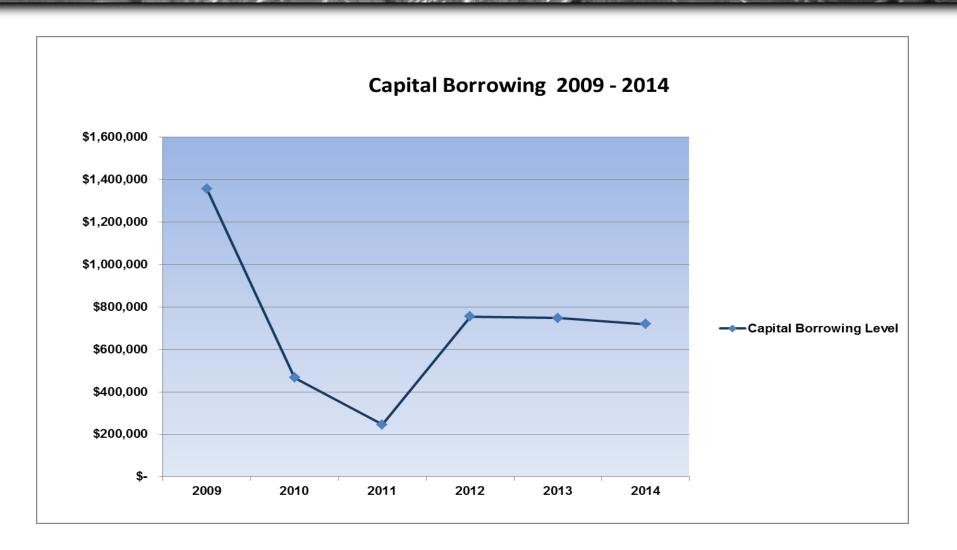
#### 2014 Revenue



## Capital Appropriation Summary

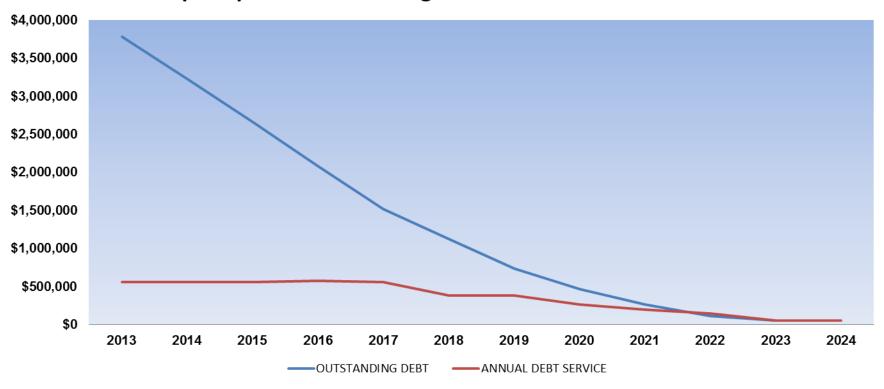
				CA	PITAL					
		E	STIMATED	IMPROVE	MENT FUND		CAPITAL	CONTRIBUTION	GRANTS	DEBT
DEPT.	PROJECT		OTAL COST		npayment)	IMPR	OVEMENT OUTLAY	FUNDS	/OTHER	THORIZED
GEN. GOV.	Computer Equipment	\$	32,000	\$	1,600				\$ -	\$ 30,400
BROOKSIDE	Engine Co. Equipment	\$	10,000			\$	10,000			\$ 
ENGINE CO.	Apparatus Upgrades	\$	10,000			\$	10,000			\$ -
						\$	-			\$ -
RALSTON	Communications Equipment	\$	4,000.00			\$	4,000			\$ -
ENGINE CO.	Apparatus Upgrades	\$	5,000.00			\$	5,000			\$ -
	Replacement Ladders Engine 11	\$	3,000.00			\$	3,000			
	5 . 5 .	•		•	10.050					0.10.750
MENDHAM	Engine Replacement	\$	365,000.00	\$	18,250					\$ 346,750
FIRE CO's										
FIRST AID	Install Air Conditioning EMS B ldg	\$	9,000			\$	9,000			
SQUAD			·				•			
20120		•	100.000	•	2 = 22					400 500
ROADS	Road Overlay	\$	190,000 80,000		9,500			Ф 00.00	2	\$ 180,500
	Backhoe/Excavator	\$	,		3,000			\$ 20,00	U	\$ 57,000
	Super Duty Pickup F350	\$	40,000	\$	4,000					\$ 36,000
BUILDINGS &	Rental Property Improvements	\$	16,000	\$	800					\$ 15,200
GROUNDS	DPW Garage Repairs	\$	10,000			\$	10,000			\$ -
	DPW Garage Repairs	\$	40,000	\$	2,000					\$ 38,000
	Ralston Fire House	\$	17,000	\$	850					\$ 16,150
RECREATION	Brookside Beach Improvements	\$	6,000	\$	-	\$	4,000	\$ 2,00	0	\$ -
	TOTALS		\$837,000		\$40,000		\$55,000	\$22,00	0 \$0	\$720,000
	TOTALS		\$83 <i>1</i> ,000		<b>\$40,000</b>		<b>\$55,000</b>	\$22,00	U \$0	<b>\$120</b>

#### Capital Borrowing 2009-2014



#### Township Open Space Debt Summary

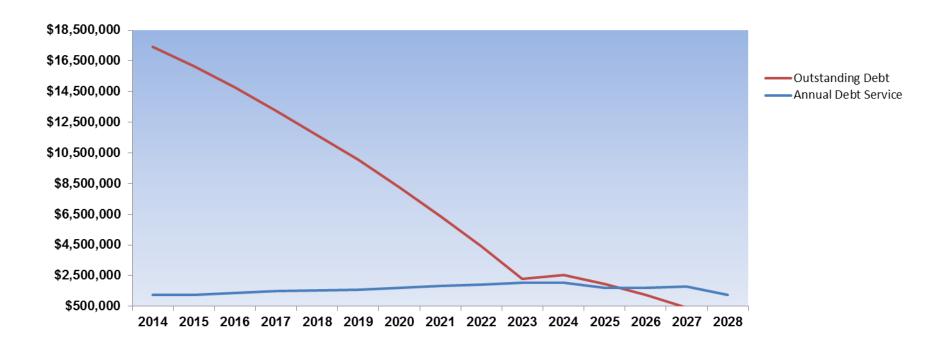
#### **Open Space -- Outstanding Debt vs. Annual Debt Service**



		2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024
Annual	Debt Service	\$565,913	\$565,095	\$581,609	\$561,506	\$390,133	\$386,441	\$265,586	\$204,935	\$149,309	\$59,153	\$58,069
Outsta	nding Debt	\$3,232,786	\$2,665,962	\$2,086,367	\$1,522,266	\$1,129,538	\$741,651	\$472,605	\$266,531	\$117,221	\$58,069	\$ -

#### Township General Capital Summary

#### Township General Capital - Outstanding Debt vs. Annual Debt Service



	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028
Annual Debt Service	\$1,255,636	\$1,264,441	\$1,372,129	\$1,484,053	\$1,547,748	\$1,598,058	\$1,709,392	\$1,822,349	\$1,895,011	\$2,032,937	\$2,043,027	\$1,689,671	\$1,724,873	\$1,778,927	\$1,225,998
Outstanding Debt	\$17,398,183	\$16,171,950	\$14,771,545	\$13,227,715	\$11,644,177	\$10,049,248	\$8,280,668	\$6,374,507	\$4,432,061	\$2,287,748	\$2,522,419	\$1,947,292	\$1,226,219	\$417,092	\$172,840

### 2014 Budget Highlights

- The 2014 Municipal Operating budget totals \$9,238,143.
- The Tax Levy will increase by just under 1.8% resulting in a municipal tax rate of \$.358/\$100 assessed valuation.
- The levy change represents a 1.8 cent increase on the municipal tax rate. The impact on the average home (valued at \$910,918) will be \$160.51.
- The municipal tax levy has increase this year and the Township is still within the State's 2% levy cap since its implementation providing a bank of \$659,313.

## 2014 Budget Highlights(Cont.)

#### The 2014 Budget provides funding for:

- The maintenance of core public works and police services.
- The maintenance of core library and emergency service activities.
- Expenses resulting from the harsh weather conditions experienced in the past three months.
- An increase in the reserve for uncollected taxes to provide for future fund balance growth.
- Capital Funding for infrastructure/vehicles & equipment including:
  - Replacement of Pickup Truck
  - Repairs to municipal facilities
  - Resurfacing of Township Roads
  - Setup Reserve for Fire Department Engine replacement
  - Replacement of Backhoe/Excavator
  - Install Air Conditioning in Brookside EMS Building
  - Replacement Town Hall & Police Department Computer Servers

## Municipal/Tax Rate 2013 vs. 2014

#### **Total Annual Municipal Tax Increase**

(Average Assessed \$910,918)

#### <u>2014</u>

Description	2013	2014	_	13-2014 crease
Municipal Tax	\$ 3,100.58	\$ 3,261.09	\$	160.51
Open Space Tax	\$ 209.51	\$ 209.51	\$	-
Total Tax	\$ 3,310.09	\$ 3,470.60	\$	160.51

### 2014 Budget Look Ahead

- Continue to seek options for increasing local revenue generation.
- Further implement actions to minimize the impact of long term debt.
   Maintain the long term debt plan established by the Township in the past year.
- Identify and implement additional shared services outsourcing opportunities to reduce costs.
- Maintain efforts to identify optimal organization efficiency through improved work processes and restructuring.
- Expand the use of technology with goals of reducing costs.
- Utilize the collective bargaining process to negotiate fair, but fiscally responsible union contracts.

#### Questions/Comments

- Thank you again to all who participated in this year's budget process.
- We will entertain questions and/or comments on the budget when the Township Committee opens the public hearing.